

São Paulo/Guarulhos International Airport – GRU AIRPORT
Incentives for Air Service Development (2026)

This document describes the GRU AIRPORT Incentive Program for Airlines. This document is a translation of the Incentive Program, presented to ANAC, written in Portuguese, which for all meanings prevails above this translation.

1. This Incentive Program consists of:
 - (i) New international routes: airlines that have included in their flight network from São Paulo International Airport (IATA code: GRU) a new international destination that is not operated as of January 1, 2026.
 - (ii) New airlines: airlines that did not operate any regular flights before January 1, 2026, and started at least one regular flight on or after that date.
 - (iii) Off-peak operations: airlines operating during GRU Airport's off-peak hours (local flight departure times between 1:30 a.m. and 5:00 a.m. & 10:00 a.m. and 2:00 p.m.).
2. Group 1 international passenger flight operations carried out at GRU Airport from January 1, 2026, to December 31, 2026, will be eligible for these incentives, provided they meet the following eligibility requirements:
 - a. Airlines that are in compliance with tariff revenues for passengers and aircraft. There will be a monthly assessment, and the incentive will only be granted to companies that have remained in compliance until the date of calculation and payment of each installment of the incentives.
 - b. Companies must have approved slots (and HOTRAN) for the operation. The incentives granted will be calculated every two weeks.
 - c. Flights included in the program must meet the punctuality and regularity criteria established by the National Civil Aviation Agency (ANAC). To this end, the document entitled Slot Historical List (SHL) will be assessed each season, verifying whether the airline has maintained its historical slots for the requested flight. This criterion assesses the airline's regularity and punctuality.
 - d. Flights must correspond to one of two types of service:
 1. J - Regular passenger flight;
 2. G - Extra regular passenger flight;
 - e. The airline must not reduce the total number of seats offered at GRU Airport during the period of enjoyment of the incentive.

Failure to comply with the above items will result in immediate suspension of the incentive.

Table 1 shows the following incentives to be granted:

Boarding Fee Reduction	New Route	New Airline	Off-Peak Operation
Year 1 (first 12 months)	50%	50%	65%
Year 2 (12 months following year 1)	25%	25%	35%
Year 3 (12 months following year 2)	0%	0%	10%

3. Eligible airlines must fill out the Incentive Program Application Form. This form can be obtained through the e-mail incentivos@gru.com.br at GRU Airport's website: <https://www.gru.com.br/pt/Negocios/Paginas/incentivos-tarifarios.aspx>.

4. Confirmation of enrollment in the Incentive Program will be issued by GRU Airport upon receipt of the Application Form, without the possibility of receiving retroactive discounts for previous transactions.
5. The corresponding amount will be discounted every two weeks on invoices (bills due) / to be paid (bills to be invoiced).
6. The corresponding amount resulting from the application of this incentive will not be paid in cash under any circumstances. It is reiterated that the benefit cannot be used to offset defaults (overdue bills).
7. GRU Airport reserves the right to modify and/or exclude the conditions of this Program at any time, without justification, by publishing a notice on its communication channels 30 (thirty) days prior to the date of modification and/or exclusion.